2023 Western Conservative Summit

Exhibitor Handbook



2023 Theme: Western Strong

Date: June 9 and 10, 2023

Location: Colorado Convention Center

700 14th Street, Denver, Colorado 80202





Dear Exhibitor,

Welcome to the most exciting conservative event of the summer.

2023 Western Conservative Summit

Friday, June 9 - Saturday, June 10, 2023

Colorado Convention Center ★ **Denver, CO**

This handbook contains information about participating in the 2023 WCS as an exhibitor.

Applications for exhibitors are being accepted online at

www.yesevents.com/wcs2023/vendor23

Sponsorships are also available; for information, contact centennial@ccu.edu

The exhibit area will be located in <u>Hall D</u>. This year, the Exhibit Hall will include exhibitors, along with all of the workshops, food concessions, entertainment and more. A newly revised schedule allows for guests to be engaged in the Exhibit Hall throughout the afternoon.

Following is everything you need to make an informed decision. With more than 2,000 motivated and resourceful citizens expected to attend, exhibiting organizations are offered an excellent opportunity to network and showcase your organization.

We would be delighted to welcome you as an exhibitor at the 2023 Western Conservative Summit. Please feel free to contact me directly with any questions.

Exhibit space is limited, please act soon: www.yesevents.com/wcs2023/vendor23

Best Regards,

Dawn Grubb
Exhibit Manager
dawn@legacyevents.com

Exhibitor Handbook: Exhibit Booth Options & Rates

Booth space is limited. All applications must be reviewed and approved. Once the exhibitor is approved, the exhibitor will receive a link via email to log on and to view the new 2023 layout and make your payment. Exhibitors will be allowed to select their own booth space at the time of the purchase.

Single Booth - \$800.00

- 1 − 10′ X 10′ pipe and drape space
- 1 6' skirted table
- 2 chairs
- 1 waste basket
- 2 exhibitor credentials
- 2 Summit passes

Double Booth - \$1,300.00

- 1 10' X 20' pipe and drape space
- 2 6' skirted tables
- 4 chairs
- 1 waste basket
- 2 exhibitor credentials
- 2 Summit passes

Premium Location - Single Booth - \$1,100.00 (contact Dawn Grubb directly - dawn@legacyevents.com)

- 1 10' X 10' pipe and drape space
- 1 6' skirted table
- 2 chairs
- 1 waste basket
- 2 exhibitor credentials
- 4 Summit passes

Premium Location – Double Booth - \$1,900.00 (contact Dawn Grubb directly – dawn@legacyevents.com)

- 1 10' x 20' pipe and drape space
- 2 6' skirted tables
- 4 chairs
- 1 waste basket
- 2 exhibitor credentials
- 4 Summit passes

Exhibitor Handbook: Important Dates and Deadlines

Booth Registration:

- Start by applying for your booth www.yesevents.com/wcs2023/vendor23
- Special Considerations:
 Discounted rates will be provided to small non-profits (under \$1M in revenue) and political campaigns. Contact Dawn Grubb at dawn@legacyevents.com for opportunities.

The Centennial Institute at Colorado Christian University is a nonpartisan 501(c)(3) organization that does not endorse or oppose any candidate or political party for public office.

All candidates of the major parties are allowed to table at the exhibition hall.

• Upon approval, exhibitor will receive a link via email to view the exhibit hall layout, make the payment, and select the booth space.

Exhibit Hours: All exhibitors are encouraged to staff their booths during all Summit hours:

- Friday, June 9 9:30 AM 10:00 PM
- Saturday, June 10 9:30AM 8:00 PM

Event Marketing: Twitter/Instagram Posts

Help draw a great crowd to the 2023 Western Conservative Summit and build excitement during the event by actively using your social media channels. Promote your booth at **#WCS23** and tag Centennial Institute's Western Conservative Summit.

Instagram: @westernconservativesummit

Twitter: @westerncosummit

Shipping Exhibit Materials

- Exhibitors are responsible for shipping their materials to and from the event.
- Exhibitor will ship directly to the decorator's warehouse (Freeman Decorating) in advance of the show (up to 30 days prior to show move-in). If materials arrive at the Colorado Convention Center outside of the designated times (see Freeman Decorating Kit), the venue may refuse shipments or charge the exhibitor a fee for storage. Exhibitor will be responsible for any storage charges.
- Freeman will receive shipments at the exhibit facility beginning Thursday, June 08, 2023.
- The decorating company will provide shipping labels via a link on the exhibitor page –plan to use these labels **only**.
- When the freight is received, exhibitor will receive notification that it was received and it will be delivered directly to the exhibit booth during move-in.
- Freeman Decorating is a union company, therefore the same union restrictions apply as in years past. Exhibitors are only allowed to hand carry materials. All other items will be subject to union jurisdiction, handling and charges.

Move-in information

- Freeman Decorating will email a link to the online exhibitor kit and you may make individual choices about your booth space with them or as indicated in the Freeman Decorating Kit. This includes electrical power, WiFi (basic WiFi is available in the exhibit hall however it will not allow for live stream or downloading), freight, load-in and load-out expenses along with other aesthetic choices for your booth area.
- No materials may be fastened to the walls of the exhibit hall or concourses without prior consent of the exhibit team leader or host.
- Exhibitors may check in Thursday, June 8, between 1:00 PM and 5:00 PM at Exhibit Check-in located
 at the general registration area in Lobby D (specifics to be communicated closer to the event) to
 receive the exhibitor packet, exhibit credentials and Summit passes. Exhibit set-up may begin
 immediately after completing check in. Exhibitors will not be allowed to set-up until they have
 completed the check-in process.

Booth Signage

• Headers will be printed - one – 7" x 44" ID sign for each booth. Company name on one line – black copy on white background and this will hang from the back drape of all 10' X 10' booths.

Summit Passes and Saturday Dinner tickets

- Exhibitors with a regular single or double booth will receive 2 complimentary Summit Passes.
 Exhibitors with a premium location single booth or premium location double booth will receive 4 complimentary Summit passes.
- The Summit Pass provides access to all sessions and workshops, with the exception of the Saturday evening dinner.
- Tickets to the Saturday evening dinner can be purchased for \$65 per person.

Audio/Visual

- Exhibitors are responsible to make their own arrangements for all A/V rentals and outgoing shipments.
- Audio/visual sound levels in your booth must be kept at a reasonable level as a courtesy to other exhibitors.

Parking

• Exhibitors are responsible to pay their own parking costs as no special arrangements have been made with the venue. There is plenty of parking at the Colorado Convention Center and the surrounding area. Check out the their website for details and contact information.

Fire & Safety Information

- For the safety of all, exhibitors must comply with all federal, state, and municipal codes that apply to places or buildings of public assembly.
- Electrical equipment must be Underwriters Laboratory (UL) approved for their specified use.
- Smoking is prohibited in the exhibit area.
- All display materials must meet public safety regulations.
- Use of flash pots, fireworks, open flame, burning and smoke-emitting materials is prohibited.
- Signs and/or decorations may not be taped, nailed, tacked, stapled or otherwise fastened to any wall, ceiling, column, stone, window, or painted surface.
- Lights with UL approved clamp-on types of booth spotlights, with porcelain based and metal guards are allowed -- clip types are not allowed.
- All exhibit entrances/exits must be clear at all times.

Hotel Reservations

• Exhibitors are encouraged to take advantage of the special event rate, \$239 per night (plus tax and applicable charges) at the Hyatt Regency Denver at Colorado Convention Center. *Special rates are based on availability and not guaranteed*.

Special Room Rate: \$239 per night, plus taxes & fees

Western Conservative Summit 2023 will be held near the Hyatt Regency in downtown Denver. The Hyatt Regency Denver boasts some of the most spectacular views of the Denver skyline and is close to many downtown Denver attractions. Reservations include complimentary fitness center access and basic wireless internet in all guest rooms.

Book through the link below or call to receive the discounted rate. Rate is subject to availability and is only available until Monday, May 15, at 12:00 PM MST.

For reservations over the phone, please call **+1 800-233-1234** and mention "Centennial Institute – Western Conservative Summit 2023."

Go to www.westernconservativesummit.com and select the "Hotel" to book online or call reservations at the Hyatt Regency Denver at 720-452-6900 or 1-888-840-3143 (mention "Centennial Institute - Western Conservative Summit 2023") or click the link: https://www.hyatt.com/en-US/group-booking/DENCC/G-06CE

Food and Beverage for Exhibitors

- Exhibitors are responsible for their own food and beverage needs.
- There will be a number of concessions located in the exhibit hall that will be open throughout the weekend.

Refund & Cancellation Policy:

- Please note that cancellations must be received in writing to dawn@legacyevents.com.
- If you cancel your exhibitor registration, you will receive:
 - ❖ 100% Refund on or before May 13, 2023
 - ❖ 50% Refund between May 14 May 25, 2023
 - No Refund on or after May 26, 2023

NOTE: The Centennial Institute is not responsible for Exhibitor's selling experience. There will be <u>no</u> refunds of the exhibitor fee post event for any reason, including but not limited to lack of sales or revenues.

Key Contact Information

1. **Exhibitors**: Dawn Grubb, dawn@legacyevents.com

2. **Sponsors**: centennial@ccu.edu

2023 Western Conservative Summit

Exhibitor Handbook: Guidelines for Exhibiting

Help us make the 2023 Western Conservative Summit an outstanding event:

- Appropriate activities in exhibit areas:
 - Interaction with event attendees about your organization or business
 - Distribution of free resources in exhibit area
 - Sale of merchandise
 - Option for attendees to sign up for your mailing list
 - Signatures on petitions at your exhibit booth as a voluntary activity with attendees
 - Initiating verbal contact with passersby from your exhibit booth
 - Animated and respectful discussions
- Inappropriate activities in exhibit area:
 - Sharing a booth with another organization
 - Initiating contact with passersby beyond or away from your booth
 - Walking the aisles and common areas to distribute materials or circulate petitions
 - Confrontational or loud debates
 - Placing your materials anywhere outside of your booth is not allowed
 - For placement in conference packets or around the event, consider a sponsorship
- Western Conservative Summit takes no responsibility for lost or stolen articles.
- Exhibitors are expected to maintain proper standards of professionalism at all times. Western Conservative Summit reserves the right to take down or to confiscate any material that may be deemed offensive to attendees, venue staff, volunteers, and Western Conservative event staff.

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Exhibitor Handbook: Addendum

The Western Conservative Summit is hosted by the **Centennial Institute** at *Colorado Christian University*. Centennial Institute works to meet this key part of the University's "Strategic Objectives":

"Impact our culture in support of traditional family values, sanctity of life, compassion for the poor, Biblical view of human nature, limited government, personal freedom, free markets, natural law, original intent of the Constitution and Western civilization."

Presentations, exhibitors and events at the Summit will expand and strengthen at least one of the dimensions listed above.

About Us

The Centennial Institute at Colorado Christian University works to enhance public understanding of the most important issues relating to faith, family, and freedom. As part of this endeavor, the Institute focuses its efforts on conducting research, analyzing public policy options, and sponsoring seminars, conferences, and other activities that involve students, faculty, staff, and outside experts. The Institute and all sponsored activities are guided by the University's objectives.

Mission

The Centennial Institute sponsors research, events, and publications to enhance public understanding of the most important issues facing our state and nation. By proclaiming Truth, we aim to foster faith, family, and freedom, teach citizenship, and renew the spirit of 1776.

Leadership

Director of the Centennial Institute is Jeff Hunt, reporting to Interim President of Colorado Christian University, Tim McTavish. More on the Centennial Institute Leadership and Fellows at: ccu.edu/centennial.

Summit History

Western Conservative Summit 2023 is our 14th annual conference in the Rockies. Since 2009 the event has grown from 350 to over 2,000 participants. In 2018, delegates came from all over Colorado, as well as from 43 states. Policy and Government leaders, community activists and advocates come together for this catalyzing event in Denver. The Summit will be at the Colorado Convention Center with great access to all that Denver has to offer.

Past Summit speakers have included President Donald Trump, Diamond and Silk, Dana Loesch, Tulsi Gabbard, Sarah Huckabee Sanders, Candace Owens, Charlie Kirk, Robert George, Sarah Palin, Dr. Ben Carson, Ted Cruz, Scott Walker, Mike Huckabee, Michelle Bachmann, Michelle Malkin, Rick Santorum, Dennis Prager, Glenn Beck, Star Parker, Hugh Hewitt, Frank Gaffney, and dozens of others. Our website will have continuously updated information on the exciting line-up for this year.